

**S K Y P A R K**



**Subang SkyPark**

**SkyPark FBO Malaysia**

**SkyPark Regional Aviation Centre**

**(A MEMBER OF WCT GROUP)**





# SkyPark Aviation Group's 3 Main Business Areas

## SUBNAG SKYPARK - TERMINAL 3 & CARPARK LAND FOR FUTURE DEVELOPMENT

Terminal 3 of Subang SkyPark was given a new life with full refurbishment integrating modern amenities and efficient passengers design flow. Passenger numbers and airline operations increased dramatically to 2.0 million passengers per annum.



## SKYPARK REGIONAL AVIATION CENTRE SDN.BHD. ("RAC")

An integral component of Malaysian International Aviation Centre (MIAC), SkyPark RAC is a comprehensive and integrated hangar complex as well as a part of Business Aviation Centre ("BAC").



## SKYPARK FBO MALAYSIA SDN.BHD

Shining as Malaysia's one and only private jets BAC, SkyPark FBO is the eyes of BAC. We take pride in serving our distinguished customers with an exceptional touch of quality and loyalty. Apart from the most personalized welcome, SkyPark's warm and hospitable personnel are ever ready to provide our customers an exclusive and memorable experience.





# SkyPark Aviation Group

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**SkyPark Aviation Group's** journey in aviation began in 2007 with a long term sub-lease concession for Terminal 3 at Sultan Abdul Aziz Shah Airport (Subang Airport or also known as Subang SkyPark). Subsequently, **SkyPark Aviation Group** spearheaded the business aviation sector in 2008, establishing our second business line, **SkyPark FBO Malaysia**.

SkyPark FBO is built as **Business Aviation Centre** with CIQS to provide a multitude of hospitality and ramp services for business aviation. Business aviation's growth regionally and globally has since prompted **SkyPark Aviation Group** to invest into its third business line, **Regional Aviation Centre ("RAC")** comprising of integrated hangar facilities and aviation services in providing a one-stop solution centre to cater for the demand of business aviation.



# SkyPark Aviation Group

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- Fixed Based Operations (FBO) and Hangar operator at SZB / WMSA
- Build/Design, Operate and Manage own facilities
- Operations on both sides of airfield runway
- Licensed Ground Handler (MAVCOM & CAAM)
- Comprehensive network of Ground Services throughout Malaysia
- Owns and manage ground/ramp equipment
- Exclusive handling contracts with global charter operators
- Operates a Business Aviation Centre (“BAC”) with integrated CIQ & Security Screening facility
- The only Gated hangar & apron facility for private jets with 24/7 security & surveillance
- Individual hangar with en-suite office, workshop & storage space
- On-site vehicle parking facility with 24/7 security & surveillance
- Host high net worth events and aircraft OEM demonstration



# Sultan Abdul Aziz Shah Airport / Subang SkyPark

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Sultan Abdul Aziz Shah Airport also known as Subang Airport / Subang Skypark (IATA: SZB, ICAO: WMSA) (formerly Subang International Airport/Kuala Lumpur International Airport), also known as Subang Airport / Subang Skypark is located strategically with approximately 30 minutes drive away from Kuala Lumpur City Centre (25km) via arterial highways.

Subang SkyPark served as Kuala Lumpur's main International Airport from 1965 to 1998, before Kuala Lumpur International Airport ("KLIA"), Sepang was in operation.

Subang SkyPark was later repurposed to serve turboprop domestic (only within Peninsular Malaysia) and international (mainly Singapore) flights, Business Aviation Centre & MRO activities.

Subang SkyPark is a hub for scheduled passenger airlines namely Berjaya Air, Firefly and Malindo Air schedule passenger airlines and for scheduled cargo airline, Raya Airways.



# Subang SkyPark – Key Airline Operators

## Malindo Air

12 aircrafts based at Subang SkyPark

- Malaysia hybrid-carrier owned by Indonesia's Lion Air



## Firefly

12 aircrafts based at Subang SkyPark

- Subsidiary of Malaysia Airlines



## Berjaya Air

1 aircraft at Subang SkyPark

- Operates Schedule Chartered services



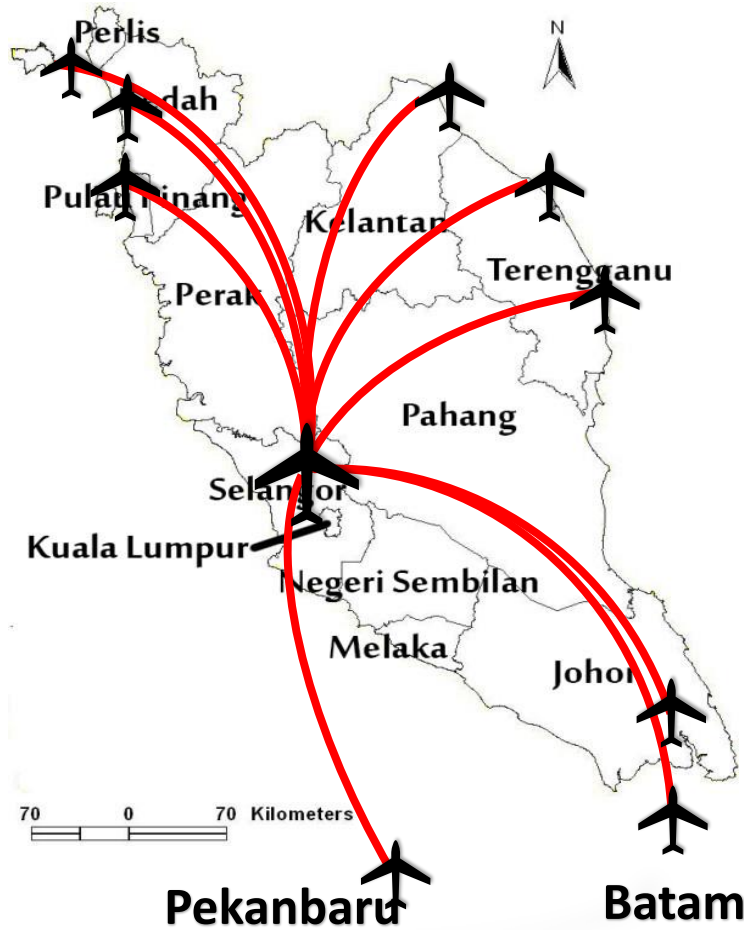
## Raya Airways



4 freighters at Subang SkyPark

- Headquarter based in Subang SkyPark, providing full freighter services





# Subang SkyPark - Malindo Air



-  Airport
-  Malindo Air Route

# Subang SkyPark - Firefly



-  Airport
-  FireFly Route



# Subang SkyPark - Raya Airways



-  Airport
-  Raya Airways Route

# Subang SkyPark - Raya Airways Cargo Complex

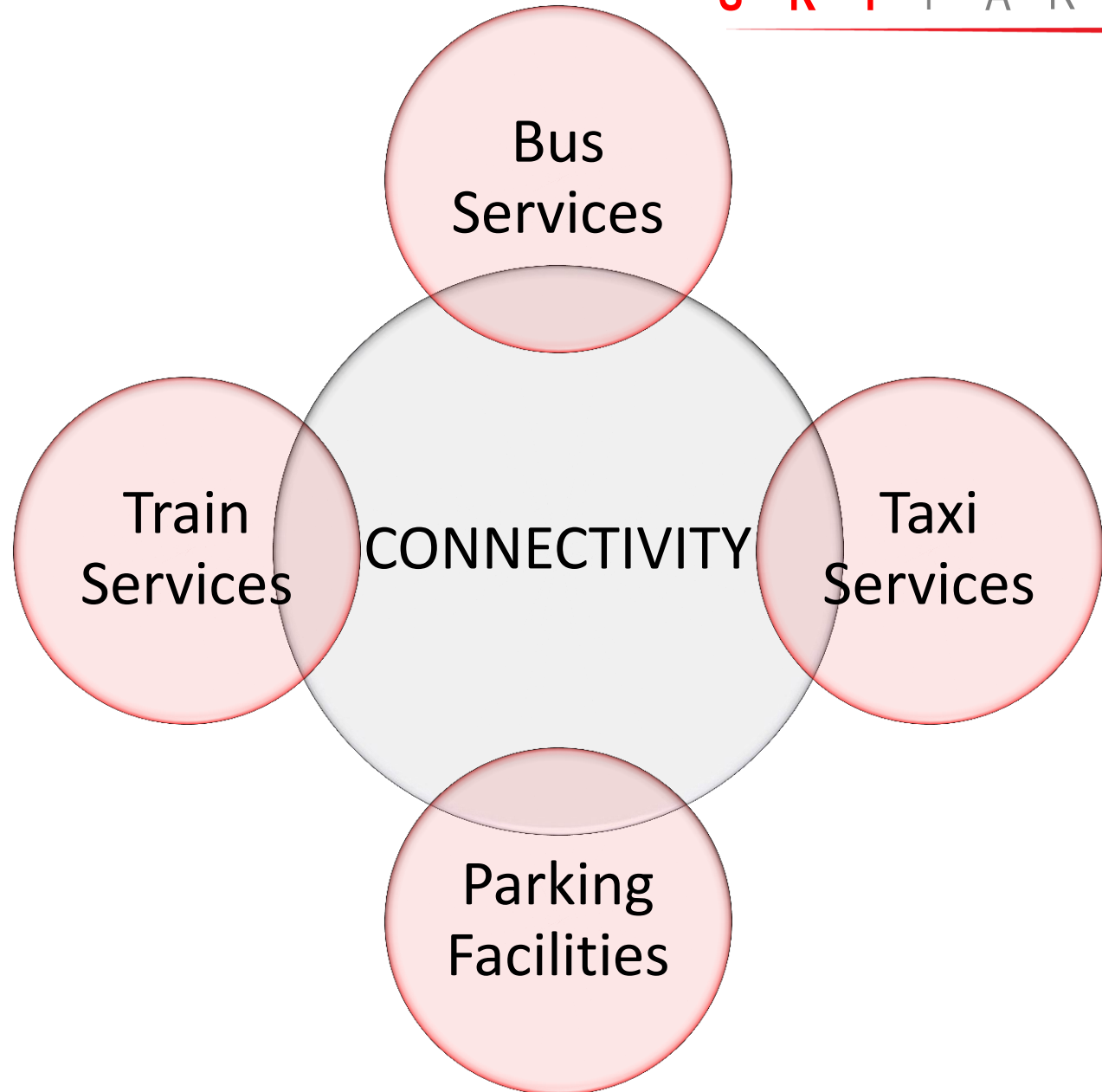
Raya Airways operates wide body freighters offering large consignment of air cargo freights to/from Subang Airport.

Raya Airways provides 250 tons of daily air cargo capacities to/from Subang Airport.



# Subang SkyPark

## Land Connectivity



# Subang SkyPark – Terminal 3



# Subang SkyPark – Terminal 3



# Subang SkyPark – Ariel View of Location



SkyPark FBO and SkyPark Terminal 3



SkyPark RAC & Future Site 1 (10 acres)



# Subang SkyPark – Ariel View of Location





# Subang SkyPark – Ariel View of Location





# SkyPark FBO - Ground Handling

SkyPark offers complete Aircraft Ground Handling services at all airports in Malaysia with 24hours operation control room supporting clients with on-site handling at all airports in Malaysia.

SkyPark Ground Handling are endorsed by aviation authority and are in constant compliance with aviation standards and insurance.





# SkyPark FBO - Jet A1 & AvGas Fuel Services

- Refueling capabilities at 1800 station (Malaysia & Worldwide)
- Competitive price
- 24-hours fuel dispatch
- Fuel management solution





# Skypark Aircraft Disinfection Service

Disinfecting lights & Neuthox Liquid Disinfectant

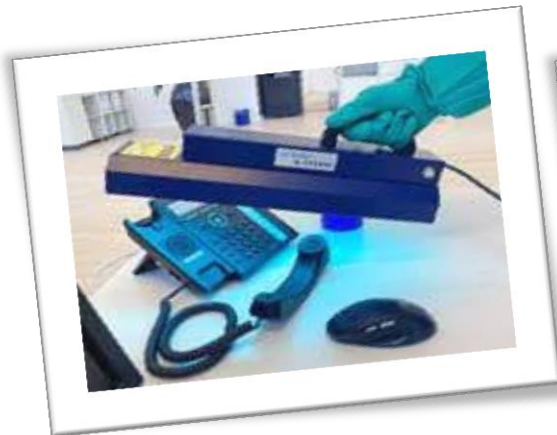
ULV Cold Fogger and LED UVC hand held device, proven to be effective to kill 99.9% of all bacteria and viruses including human coronavirus.

Approved by the Malaysian authority as well as various International bodies.

The combination of these products provides an optimized disinfection especially for the regulated aviation industry.

Sensitive electronics and high value surface finishing are not damaged

Suitable for cockpit





# Subang SkyPark One Stop Centre Services

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## RAMP SERVICE

- Complete Aircraft Ground Handling
- Lavatory and Water servicing
- Nitrogen / Oxygen servicing
- GPU, GTSU & ACU.
- Aircraft Refueling
- Aircraft Washing/Polishing

## PASSENGER SERVICES

- VIP Private Lounge & Amenities
- Passenger CIQ coordination
- Security screening coordination
- Special passenger handling / MEDIVAC
- Transfer service / Limousine
- Air-site transportation coordination

## OTHER SERVICES

- Secured Hangar & Apron parking
- Jet A1 Fuel Services
- Permit (Landing / Over-flight)
- Liaison with Airport Authorities
- Insurance (Aviation and Travel)
- Aircraft Charter & Consultancy
- In-flight Catering
- Aircraft Interior Detailing
- Aircraft Exterior Detailing
- Galley equipment cleaning
- Armed Protection Services
- Limousine & Police escort
- Aircraft Sales & Demo Event
- HOTAC Arrangements
- Concierge & Laundry services

# SkyPark RAC Hangar Complex

Comprehensive gated hangarage complex with 180,000 sqft built up area, on 20 acres of land. Comprising of 5 units of individual hangar complete with en-suite office, workshop and storage.

Each hangar is capable of holding narrow body BBJ / A319CJ and 4 hangars catering up to Global / G650 sized aircrafts.

Overall hangar capacity is up to 28 aircrafts and there is also ample apron parking space for 4 narrow body or 8 business jets.

Wash bay and engine run bay are also available.



# SkyPark RAC Hangar Complex

NO	DESCRIPTION		SIZE
1	Land size	Overall	20 acres
2	Hangar No. A	Hangar Floor	74m x 36m
		Office & workshop space	74m x 10m
3	Hangar B – E	Hangar Floor	74m x 36m
		Office & workshop space	74m x 5m
4	Total height from floor level to roof top	Hangar A	15.40m
		Hangars B – E	12.68m
5	Total height from floor level to height at ridge	Hangar A	13.40m
		Hangars B – E	10.88m
6	Total height from floor level to height of eaves	Hangar A	10.52m
		Hangars B - E	10.24m





# SkyPark – Aviation Security (AVSEC)

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SkyPark provides 24/7 AVSEC services in compliance with the authority's standard and regulations which includes :

- Security inspection on visitors entering the facility (visitor pass distribution)
- Daily patrolling to ensure safety of aircraft and restricted areas
- CCTV footage storage and monitoring
- Provides professional security coordination
- Manage dangerous goods and safety precautions
- Capability to handle terrorism response in the areas of aviation perimeter



# SkyPark Business Aviation Centre (“BAC”)

SkyPark operates dedicated onsite Business Aviation Centre facility providing Meeting Rooms, VIP private lounges, Cigar Room with amenities.

BAC provides onsite CIQ and Security Screening facility with Hand Held Metal Detector (HHMD) and Walk Through Metal Detector (WTMD).

BAC facility is equipped with surveillance cameras and security, operating for 24 hours and 365 days.







**SkyPark  
Business  
Aviation  
Centre  
("BAC")**



**Songket Room**



**Commercial Airline Lounge**



**BAC Common Area**



# Airside Meeting

SkyPark offers airside meeting space to Private Jet passengers.

- ✓ Meeting set up with strict SOP in place
- ✓ On-site RTK test
- ✓ Tailor made F&B arrangements
- ✓ Concierge service



# Advertise With Us

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Business Aviation Centre (BAC) offers the opportunity to advertise on the digital screen strategically located at BAC. The digital screen advertisement provides flexibility on the duration with special packages.

For further information, please contact by email or telephone:  
[semreen.kaur@fbo.subangskypark.com](mailto:semreen.kaur@fbo.subangskypark.com) / +(6016) 662 9288.



SkyPark RAC is offering advertising panels at the hangar wall and roof overlooking WMSA/SZB runway with high visibility for advertising.

For further information, please contact by email or telephone:  
[mazlina.mohamad@rac.subangskypark.com](mailto:mazlina.mohamad@rac.subangskypark.com) /+(6019) 342 21339.





# Subang SkyPark – Expansion Opportunity

## Aerospace Ecosystem

### Proposed Malaysia’s Leading Industrial-Aviation Park

The mature aerospace ecosystem will be further enhanced by the development of Subang Aerotech Park:

- Industry 4.0
- High-tech & precision engineering
- Human capital development

## Business Aviation Hub

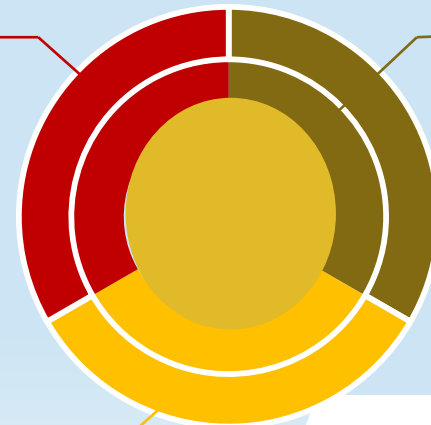
### Preferred Business Aviation Hub in Asia Pacific

To serve the growing needs of private aviation in the region, fulfilling MRO, FBO as well as management of more than 1,500 business jets currently operating in Asia Pacific.

## Proposed City Airport

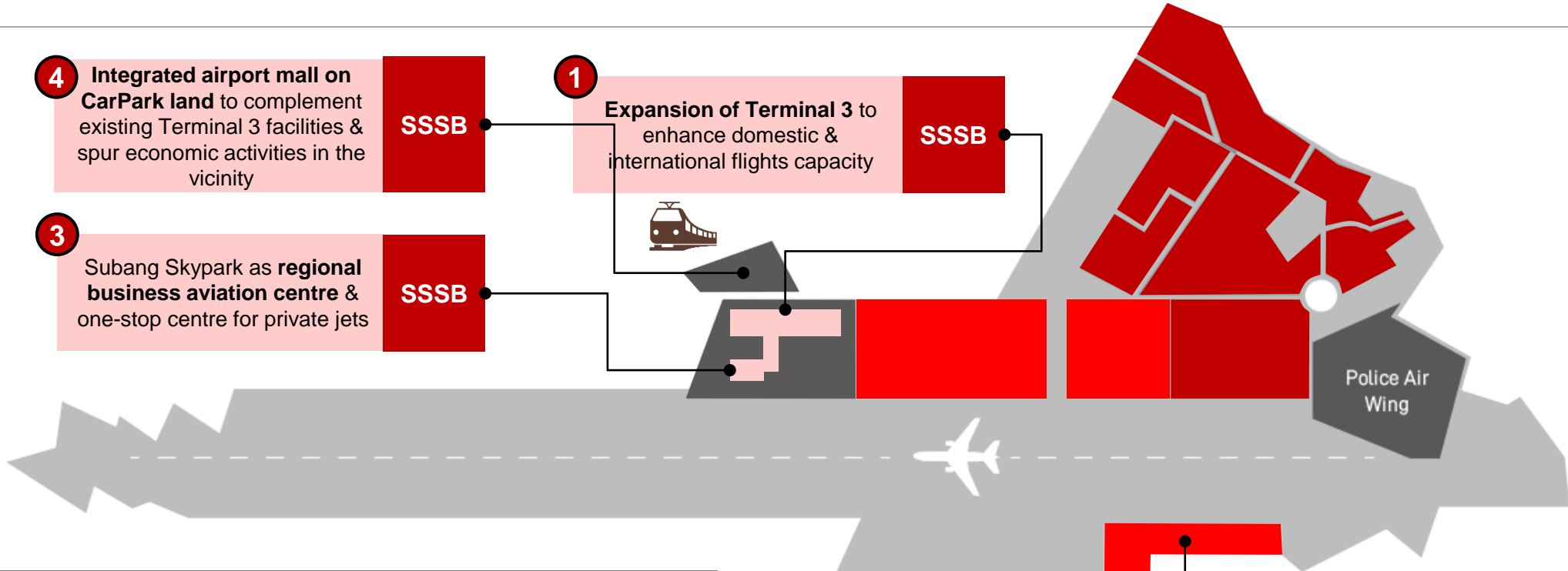
### Leading City Airport in Asia Pacific

Modern city airport serving domestic & regional destinations and offering convenient & premium services.





# Subang SkyPark – Expansion Opportunity



**4** Integrated airport mall on CarPark land to complement existing Terminal 3 facilities & spur economic activities in the vicinity

**SSSB**

**1** Expansion of Terminal 3 to enhance domestic & international flights capacity

**SSSB**

**3** Subang Skypark as regional business aviation centre & one-stop centre for private jets

**SSSB**

**2** Premium hangar services including MRO, aircraft engines & spare parts workshop, flying club etc.

**SSSB**

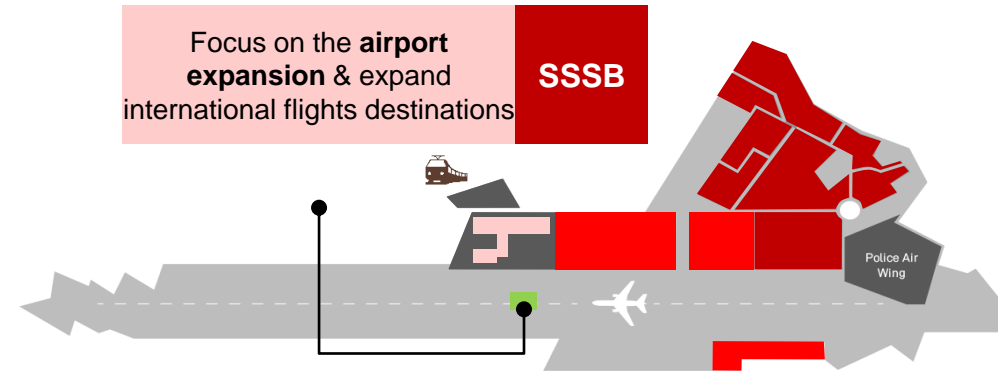
● SSSB – Proposed Subang SkyPark Expansion Plan

The 4 components of Subang SkyPark’s potential expansion plan involves the development of an integrated airport mall on current Carpark Land, expansion of Subang SkyPark airport terminal (Terminal 3), expansion of Subang SkyPark business aviation center and upgrade of existing Subang RAC facilities.



# Subang SkyPark – Expansion Opportunity

No	Airport	Main Focus
1	Don Mueang, Bangkok	Regional domestic & low-cost carrier (LCC) – largest in the world with business aviation base
2	Seletar, Singapore	Business aviation, MRO, flying schools & passenger traffic for charter flights with turboprop jets
3	Halim, Jakarta	Business aviation base and regional domestic
4	Haikou Airport	Commercial Airlines



**Achieve 7 to 10 million pax City Pair Airport**

**No restriction** on flights from Subang in terms of aircraft type or seats for the following airports:

- 1. Secondary airports** within ASEAN, e.g. Don Mueang & Halim Perdanakusuma Airport, etc.
- 2. Capital city secondary airports**
- 3. No restriction** for jet operations of **domestic traffic** to and from Subang
- 4. Focus** on point-to-point **business traffic**

Terminal 2



**New Apron for Business and Civil Planes**



**Aviation Cargo Complex**



# Subang SkyPark – Expansion Opportunity

## Benchmarking of Secondary Airports in Main Capital Cities



## Comprehensive Initiatives and Supports by Singapore Government

- **Financial:** An **aviation cluster development fund** established in 2010 to help aviation firms boost their productivity (2010-2015: SGD 100 million, 2015-2020: SGD 160 million, 2020-2025: SGD 280 million)
- **Financial:** Co-investment programme with foreign MNCs and local enterprises in joint ventures and strategic projects including business aviation (2010-2025: SGD 500 million)
- **Human resources:** The **Skills Framework for Aerospace** is also jointly developed by Skills Future Singapore (SSG), Workforce Singapore (WSG) and Economic Development Board (EDB) to equip Singaporeans with the necessary skills in aerospace industry.
- **R&D in emerging technologies:** Singapore's Agency for Science, Technology and Research (A\*STAR) has established **A\*STAR Aerospace Consortium** in 2007 to collaborate with the leading aerospace companies in aerospace related R&D projects and encourage development of emerging technologies which can be brought to commercialization in the coming years.

- Contributed to **25% of Asia's MRO business, 10% to global MRO output**
- Average **annual growth of 7% in value-added** over the past 20 years

## Opportunity for Subang Skypark to challenge Singapore as a regional Business Aviation Hub



Relative cost-competitiveness in Malaysia



High congestion at the existing business aviation hubs in Asia Pacific region



Growing number of high net-worth individuals with more BA fleets

## Opportunity for Subang Skypark & Malaysia to further expand its Business Aviation market

- The **more labor-intensive heavy maintenance work** for the more common aircraft models will consider to relocate their hubs out from Singapore due to **lower operating costs** including rental and labor, as well as **ample room for expansion** and **direct runway access** in Malaysia.
- **MIDA offers various incentives for the aerospace industry** including co-funding joint training programs, import duty exemption, pioneer status which provides income tax exemption, investment tax allowance, reinvestment allowance, industrial building allowance etc.
- **Singapore government is looking to move up the value chain**, focusing on research and development and high-tech aerospace manufacturing work in partnership with global leading companies like Rolls-Royce Holdings.

# Contact us

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Please do not hesitate to contact us for more information and we value your enquiries & feedback.

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